

## Sales Executives (0 – 2 Years)

### Description

We are looking for dynamic and results-driven Sales Executives to join our Training division. The ideal candidates will be responsible for driving sales and increasing student enrollments for our various IT training programs.

### About Us:

GALTech School of Technology is a premier IT finishing school that prepares students for successful careers in the tech industry. We offer a range of job-oriented courses, including Full Stack Development, Data Science, AI, Digital Marketing, and more. Our programs include practical training through live projects, mentorship from experienced professionals, and job placement assistance.

### Primary Focus:

- Directly selling courses to customers.
- Meeting specific sales targets.

### Responsibilities:

- Identifying potential customers and generating leads.
- Making sales calls, presentations, and closing deals.
- Maintaining relationships with existing customers.
- Reporting on sales activities and performance.

### Skills Required:

- Strong sales and negotiation skills.
- Excellent communication and interpersonal skills.
- Ability to understand customer needs and offer suitable products/services.
- Proven track record of meeting or exceeding sales targets.

### Nature of Work:

- More transactional and focused on short-term results.
- Often involves with aggressive sales targets.

### Qualifications:

- Education: Bachelor's degree in Business, Marketing, or a related field.
- Experience: 0-2 years of experience in sales, preferably in the education or training sector. Freshers who are confident in their sales skills can also apply.
- Attributes: Self-motivated, target-driven, and capable of handling multiple tasks efficiently.

### Benefits:

- Competitive salary and performance-based incentives.
- Opportunities for professional growth and development.

### How to Apply:

Interested candidates can send their resume and cover letter to [hr@galtech.org](mailto:hr@galtech.org). For more information about our courses and services, visit our website <https://www.galtechlearning.com>

### Date posted

November 20, 2024

### Job Location

Koratty, 680308, Thrissur, Kerala, India

### Employment Type

Full-time

### Skills

sales, negotiation, communication and interpersonal skills.

### Industry

Information Technology

### Base Salary

INR 10,000 - INR 20,000

### Working Hours

09:00AM to 06:00PM

Join us at GALTech School of Technology and help shape the future of IT education!

**Education**

Bachelor's Degree

**Contacts**

Email: [hr@galtech.org](mailto:hr@galtech.org)

Call: +916282845368

**Valid through**

13.12.2024